



# WE'RE HIRING!

## ***Manager / Deputy Manager Digital Partnerships SBU***

**Department:** Digital Partnerships and Schemes

**Location:** Karachi

**Education:** Bachelors/Masters in Business Administration/Commerce/Management/Economics from any HEC recognized university

**Experience:** 08 – 10 years in Payment Industry, Product and Operations

**Deadline:** September 06, 2024

**Apply at:** [careers@1link.net.pk](mailto:careers@1link.net.pk)

*Female candidates are encouraged to apply.*







# **Title: Manager / Deputy Manager – Digital Partnerships SBU**

## **Job Role & Requirements:**

- Identifying, prospecting, and capitalizing on opportunities within defined customer segments through in-depth analysis of daily transactions.
- Managing existing and new customer relationships for assigned products, particularly 1BILL, billers, and aggregators across all industry categories, including government entities.
- Initiating new projects and coordinating with operations and business development teams to ensure end-to-end testing until go-live, followed by post-go-live monitoring.
- Ensuring smooth project delivery by resolving issues through root cause analysis and coordinating with relevant departments as needed.
- Coordinating with internal teams for scoping new products and addressing regular and ad hoc queries and issues from billers and aggregators.
- Responsible for achieving expected monthly value and volume targets against the annual budget.

*At 1LINK we believe in equal opportunity & inclusivity for all. We encourage our employees to live a healthy life & work to the best of their potential. For employees to give their best, we offer:*

- ① *Modular working options such as flexi-hours*
- ① *Continuous training and development*
- ① *Quarterly bonuses*
- ① *Heavily subsidized lunch and club facilities*
- ① *Employee educational support*
- ① *Performance bonuses*
- ① *Carpool incentive*
- ① *On premises gym facility*
- ① *In-person/online doctor consultation facility*

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