

WE'RE HIRING!

Deputy Manager / Assistant Manager Pre-Sales Bill-Payments & Products

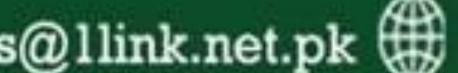
Department: IT – Enterprise Architecture & SQA Location: Karachi Education: Bachelors/Masters in Computer Science, IT or relevant field Experience: 06 – 08 years in relevant field Proven experience in presales or technical consultancy role within the financial industry, with a deep understanding of banking systems, financial markets, and regulatory requirements.

Deadline: September 10, 2024

Apply at: careers@llink.net.pk

Female candidates are encouraged to apply.





Title: Deputy Manager / Assistant Manager – Pre-Sales Bill-Payments &

Products



Job Role & Requirements:

- Provide technical solutions to new and existing corporate customers.
- Be responsible for managing the pre-sales process.
- Collaborate closely with the sales team to understand the unique requirements of clients in the financial sector, design tailored solutions and articulate the value propositions of lLINK offerings.
- •Stay updated on emerging technologies impacting financial institutions.
- Collaborate with the sales team to design and propose customized solutions that address the unique requirements and objectives of financial clients.
- Provide technical support and expertise throughout the sales cycle, including product demonstrations and technical discussions.
- Assist in the preparation of RFP/RFI responses, proposals, and business cases, ensuring alignment with client needs and industry's best practices.

At ILINK we believe in equal opportunity & inclusivity for all. We encourage our employees to live a healthy life & work to the best of their potential. For employees to give their best, we offer:

- Modular working options such as flexi-hours
- Continuous training and development
- Quarterly bonuses
- Heavily subsidized lunch and club facilities
- Employee educational support
- Performance bonuses
- Carpool incentive
- 1 On premises gym facility
- In-person/online doctor consultation facility

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