



WE'RE HIRING!

Deputy Manager / Assistant Manager Pre-Sales Bill-Payments & Products

Department: IT – Enterprise Architecture & SQA

Location: Karachi

Education: Bachelors/Masters in Computer Science, IT or relevant field

Experience: 06 – 08 years in relevant field

Proven experience in presales or technical consultancy role within the financial industry, with a deep understanding of banking systems, financial markets, and regulatory requirements.

Deadline: September 10, 2024

Apply at: careers@1link.net.pk

Female candidates are encouraged to apply.



Title: Deputy Manager / Assistant Manager – Pre-Sales Bill-Payments & Products



Job Role & Requirements:

- Provide technical solutions to new and existing corporate customers.
- Be responsible for managing the pre-sales process.
- Collaborate closely with the sales team to understand the unique requirements of clients in the financial sector, design tailored solutions and articulate the value propositions of LINK offerings.
- Stay updated on emerging technologies impacting financial institutions.
- Collaborate with the sales team to design and propose customized solutions that address the unique requirements and objectives of financial clients.
- Provide technical support and expertise throughout the sales cycle, including product demonstrations and technical discussions.
- Assist in the preparation of RFP/RFI responses, proposals, and business cases, ensuring alignment with client needs and industry's best practices.

At LINK we believe in equal opportunity & inclusivity for all. We encourage our employees to live a healthy life & work to the best of their potential. For employees to give their best, we offer:

- ① *Modular working options such as flexi-hours*
- ① *Continuous training and development*
- ① *Quarterly bonuses*
- ① *Heavily subsidized lunch and club facilities*
- ① *Employee educational support*
- ① *Performance bonuses*
- ① *Carpool incentive*
- ① *On premises gym facility*
- ① *In-person/online doctor consultation facility*

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